

Frank P. J. Fletcher
JSG Elevator Consultants
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Curriculum Vitae

JSG Elevator Consultants

Elevator Consultant, Project Manager- San Francisco Bay Area, San Jose, CA.

Project development for commercial, residential and industrial elevators- from capital planning through final testing.

Consultant to commercial and governmental clients for maintenance, repairs, testing, inspection, accounting and service reviews, project management, upgrade engineering, equipment selection, budgeting, modernization auditing, and performance/condition evaluations.

Project development and equipment technology; equipment testing; maintenance control plans, procedures and specifications. Research and analysis of conveyance systems, audit Project vendor invoicing, change orders and progress payments, Product introductions through code authorities, marketing research and develop surveys, data collection for clients.

Northern California Elevator Industry Group (NCEIG) President

International Association of Elevator Consultants (IAEC) Member

National Association of Elevator Safety Authorities, Intl. (NAESAI) Member

American Society of Mechanical Engineers, (ASME) Member

Contributor technical articles for Elevator World Magazine

KTVU Fox TV Oakland, CA Expert contributor & advisor for conveyance matters.

ThyssenKrupp Elevator

Modernization Sales Manager for ThyssenKrupp Elevator San Jose worked with TKE customers to negotiate and develop successful modernization plans for their equipment.

Manage South Bay Elevator Projects for Apple Computer, Hyatt Santa Clara, Stanford University, Sunnyview Lutheran Home, Devcon Construction, The Terraces of Los Gatos, Stanford Linear Accelerator Center, SLAC, NOVO Construction, DPR Construction, John Q Hammon Hotels, Pacific Host Hotels, and other major Silicon Valley properties.

KONE Elevator

Account Manager Manage Stanford University, Menlo Park, CA (300+ elevators) Engineered repairs, advised upgrades, write equipment specifications, developed maintenance standards, modernization, and ADA special needs standards for the campus. Managed ADA upgrades, major repairs, wrote procedures for fire service testing, assisted in development of CCR Group 4 tests, with Senior ERT. Negotiate Contracts, Review and approved billings, coordinate repair schedules, review equipment drawings and installations, developed five year strategic plans. Same duties with clients such as Yahoo, Google, Juniper Networks, Microsoft, Marvell, City of Santa Cruz and others.

Marketing Consultant

Silicon Valley Representative: Manufacturing products serving medical industry; fiber optic communications, laser, defense products, other manufacturers. Interface with principals & owners of local Firms for marketing, procurement, and manufacturing methods.

Owner - Service Contractor: 5 Star Transformer Services

Manage projects to paint energized high voltage sub stations. Designed and built equipment to test & process transformer fluids without shutdown of transformer. Develop software programs to evaluate test data and simplify process. Managed hazardous waste projects from industrial plants. Worked with clients such as AMAX in Salt Lake City UT, Kaiser Cement in Cupertino CA, Westinghouse Marine in Sunnyvale CA, Syar Corporation at various locations in Northern CA, Kaiser Steel in Napa CA and others.

City Tool & Die Mfg., Santa Clara, CA

Sales Engineer with clients: Kaiser Electronics, Measurex, Surface Science Instruments, Livermore Labs, FMC, ADEPT, Watkins Johnson, Focus Semiconductor, IBM, and others. Increased customer base, advanced marketing into the semiconductor equipment manufacturing and analytical instrument manufacturing industries.

Transformer Consultants Div. of SD Myers Inc, California

Western Regional Manager Electrical distribution equipment evaluation and consultant for Phelps Dodge, Chevron, Universal Studios. ALCOA, Wenatchee PUD, WAPA, General Electric and many others. Hired trained motivated a successful team of consulting technicians and sales staff working in an 11 state area.

Transformer Consultants Div. of SD Myers, Inc, Ohio

Regional technician for Northeastern States, Field Engineer - Consultant to NY Port Authority Inspected, tested and evaluated electrical distribution equipment for industrial and governmental agencies and others in Northeastern US. Affiliations: President, Northern California Elevator Industry Group

Education:

Kent State University – Stark County AA

California State University in Hayward CA BA - Business Administration & Economics

Author: Technical articles for elevator industry including topics on Wireless Communications, Hydraulic Oil Testing, and Elevator Maintenance.

Contributing Expert: KTUV Fox TV Oakland , CA Provide technical expertise for investigative stories on conveyances in CA.

Patent Holder

Patented Directional Jumper Cables

Patent # 5820407 October 13, 1998