

**Frank P. J. Fletcher**  
**JSG Elevator Consultants**  
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Curriculum Vitae



**JSG Elevator Consultants**

Elevator Consultant, Project Manager- San Francisco Bay Area, San Jose, CA.

Project development for commercial, residential and industrial elevators- from capital planning through final testing.

Consultant to commercial and governmental clients for maintenance, repairs, testing, inspection, accounting and service reviews, project management, upgrade engineering, equipment selection, budgeting, modernization auditing, and performance/condition evaluations.

Project development and equipment technology; equipment testing; maintenance control plans, procedures and specifications. Research and analysis of conveyance systems, audit Project vendor invoicing, change orders and progress payments, Product introductions through code authorities, marketing research and develop surveys, data collection for clients.

**Northern California Elevator Industry Group (NCEIG) President**

**Contributor to articles for Elevator World Magazine**

**National Association of Elevator Safety Authorities, Intl. (NAESAI) Member**

**American Society of Mechanical Engineers, (ASME) Member**

**ThyssenKrupp Elevator**

**Modernization Sales Manager** for ThyssenKrupp Elevator San Jose worked with TKE customers to develop successful modernization plans for their equipment.

Manage South Bay Elevator Projects for Apple Computer, Hyatt Santa Clara, Stanford University, Sunnyview Lutheran Home, Devcon Construction, The Terraces of Los Gatos, Stanford Linear Accelerator Center, SLAC, NOVO Construction, DPR Construction, John Q Hammon Hotels, Pacific Host Hotels, and other major Silicon Valley properties.

**KONE Elevator**

**Account Manager** for Stanford University, Menlo Park, CA (300+ elevators) Engineered repairs, advised upgrades, write equipment specifications, developed maintenance standards, modernization, and ADA special needs standards for the campus. Managed ADA upgrades, major repairs, wrote procedures for fire service testing, assisted in development of Group 4 tests, with Senior ERT. Review and approved billings, co-ordinate repair schedules, review equipment drawings and installations, developed five year strategic plans. Same duties with clients such as Yahoo, Google, Juniper Networks, Microsoft, Marvell, City of Santa Cruz and others.

**Marketing Consultant**

**Silicon Valley Representative:** Manufacturing products serving medical industry; fiber optic communications, laser, defense products, other manufacturers. Interface with principals & owners of local Firms for marketing, procurement, and manufacturing methods.

**Patent Holder**

**Patented Directional Jumper Cables**

Patent # 5820407 October 13, 1998

**Owner - Service Contractor: 5 Star Transformer Services**

Manage projects to paint energized high voltage sub stations. Designed and built equipment to test & process transformer fluids without shutdown of transformer. Develop software programs to evaluate test data and simplify process. Managed hazardous waste projects from industrial plants. Worked with clients such as AMAX in Salt Lake City UT, Kaiser Cement in Cupertino CA, Westinghouse Marine in Sunnyvale CA, Syar Corporation at various locations in Northern CA, Kaiser Steel in Napa CA and others.

**City Tool & Die Mfg., Santa Clara, CA**

**Sales Engineer** with clients: Kaiser Electronics, Measurex, Surface Science Instruments, Livermore Labs, FMC, ADEPT, Watkins Johnson, Focus Semiconductor, IBM, and others. Increased customer base, advanced marketing into the semiconductor equipment manufacturing and analytical instrument manufacturing industries.

**Transformer Consultants Div. of SD Myers Inc, California**

**Western Regional Manager** Electrical distribution equipment evaluation and consultant for Phelps Dodge, Chevron, Universal Studios. ALCOA, Wenatchee PUD, WAPA, General Electric and many others. Hired trained motivated a successful team of consulting technicians and sales staff working in an 11 state area.

**Transformer Consultants Div. of SD Myers, Inc, Ohio**

**Regional technician for Northeastern States, Field Engineer - Consultant** to NY Port Authority Inspected, tested and evaluated electrical distribution equipment for industrial and governmental agencies and others in Northeastern US. Affiliations: President, Northern California Elevator Industry Group

**Education:**

**Kent State University – Stark County AA**

**California State University in Hayward CA BA - Business Administration & Economics**